



# BidLinx™

## Bid-Matching Service

### ABOUT THE NEW YORK SBDC

For more than 30 years, the New York Small Business Development Center has provided entrepreneurs and small businesses with pro-bono confidential business counseling, training and industry-specific business research of the highest quality:

*"The SBDC walked me through every step in the procurement process, and provided expert guidance along the way."*

*"Our business wouldn't be here today without the help of the NY SBDC."*

*"My partnership with the SBDC has been an incredible experience. They not only helped me start my business, but continue to help it grow."*



### CONTACT US

NY Small Business Development Center  
SUNY System Administration  
State University Plaza  
Albany, NY 12246  
800-732-7232 • 518-944-2840  
Visit our website at: [www.nysbdc.org](http://www.nysbdc.org)



U.S. Small Business  
Administration

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## WHAT IS BIDLINX?

BidLinx helps you find appropriate bid opportunities and sends them right to your desktop. BidLinx cuts out hours of research!

### How does it work?

The service is entirely web-based. BidLinx monitors more than 3,000 bid source sites daily. Automated search capabilities enable you to efficiently locate procurement opportunities from multiple sources including:

- Federal agencies
- New York State
- County/local governments
- All 50 states
- U.S. territories
- International government websites

## HOW TO SIGN UP

Contact your local SBDC procurement advisor. To locate a center near you, go to the following link: [www.nysbdc.org/locations](http://www.nysbdc.org/locations)

Your local SBDC advisor will help you:

- Set up search criteria customized to your specifications
- Review and analyze bid match results
- Change your search criteria at any time to fine-tune your results

### What will I receive?

You will receive daily email notifications containing links to your bid leads, which give you the information you need to link to the government agency that posted the opportunity, download appropriate documents, and begin the bid process.

## WHAT WE DO

The New York SBDC provides individual counseling to businesses interested in selling goods and services to federal, state, and local government agencies and to large prime contractors.

Your procurement advisor will help you:

- Understand how government agencies purchase products and services
- Interpret regulations referenced in federal/NYS government bids, proposals, and contracts
- Market to those government agencies that buy your products or services
- Analyze and respond to invitations for bid (IFB), requests for proposal (RFP), or other government purchasing opportunities
- Apply for certifications (e.g., women-, minority-, and veteran-owned; HUBZone) and register to do business with government agencies

**BidLinx is FREE to SBDC clients!**

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